



Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

# United States Ski and Snowboard Association and Affiliated Entities

# United States Ski and Snowboard Association and Affiliated Entities

Table of Contents  
April 30, 2017 and 2016

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Independent Auditor's Report.....	1
Financial Statements	
Combined/Consolidated Statements of Financial Position.....	3
Combined/Consolidated Statements of Activities .....	4
Combined/Consolidated Statements of Cash Flows .....	6
Notes to Combined/Consolidated Financial Statements .....	8
Supplementary Information	
Combining/Consolidating Statement of Financial Position.....	27
Combining/Consolidating Statement of Activities .....	28



## Independent Auditor's Report

The Boards of Directors and Trustees  
United States Ski and Snowboard Association  
United States Ski Team Foundation  
United States Skiing Foundation  
Park City, Utah

### Report on the Combined/Consolidated Financial Statements

We have audited the accompanying combined/consolidated financial statements of United States Ski and Snowboard Association and affiliated entities (the Companies), which comprise the combined/consolidated statements of financial position as of April 30, 2017 and 2016, and the related combined/consolidated statements of activities and cash flows for the years then ended, and the related notes to the combined/consolidated financial statements.

### Management's Responsibility for the Combined/Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these combined/consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined/consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these combined/consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined/consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined/consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined/consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined/consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined/consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the combined/consolidated financial statements referred to above present fairly, in all material respects, the combined/consolidated financial position of the Companies as of April 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the combined/consolidated financial statements as a whole. The supplementary information on pages 27 through 29 is presented for the purposes of additional analysis and is not a required part of the combined/consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined/consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined/consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined/consolidated financial statements or to the combined/consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined/consolidated financial statements as a whole.

The image shows a handwritten signature in cursive script that reads "Eide Bailly LLP". The signature is written in black ink and is positioned above the typed name and date.

Ogden, Utah  
July 28, 2017

United States Ski and Snowboard Association and Affiliated Entities  
 Combined/Consolidated Statements of Financial Position  
 April 30, 2017 and 2016

	2017	2016
Assets		
Current Assets		
Cash and cash equivalents (Notes 1 and 12)	\$ 1,800,624	\$ 2,035,411
Accounts receivable, net (Note 1)	4,911,909	3,595,413
Contributions receivable, net (Notes 1 and 4)	2,313,763	1,503,334
Inventories	26,310	32,942
Prepaid expenses	1,052,942	960,594
Total current assets	10,105,548	8,127,694
Endowment Investments (Notes 2 and 10)	37,266,005	34,353,820
Other Long-Term Investments (Note 2)	2,173,400	3,100,976
Contributions Receivable, Net (Notes 1 and 4)	622,000	1,438,336
Property and Equipment, Net (Notes 1 and 5)	20,905,191	21,788,415
Other Assets, Net	2,302,429	2,410,000
	\$ 73,374,573	\$ 71,219,241
Liabilities and Net Assets		
Current Liabilities		
Checks issued in excess of bank balance	\$ 392,968	\$ 360,314
Accounts payable	1,970,235	819,548
Accrued liabilities	2,156,322	2,154,841
Current portion of contributions payable	250,000	-
Current maturities of long-term debt (Note 7)	572,014	556,614
Deferred revenue	3,643,526	1,949,957
Total current liabilities	8,985,065	5,841,274
Line of Credit (Note 6)	2,865,733	4,891,050
Contributions Payable, Less Current Maturities	300,000	-
Long-Term Debt, Less Current Maturities (Note 7)	17,183,305	17,750,003
Interest-Rate Swap (Notes 1, 2 and 7)	16,618	201,577
Deferred Revenue	480,525	2,276,330
Total liabilities	29,831,246	30,960,234
Net Assets (Note 1)		
Unrestricted		
Undesignated	(6,446,526)	(7,819,558)
Designated as quasi endowment	1,726,775	1,683,532
Temporarily restricted	549,854	762,009
Permanently restricted - endowment	47,713,224	45,633,024
Total net assets	43,543,327	40,259,007
	\$ 73,374,573	\$ 71,219,241

United States Ski and Snowboard Association and Affiliated Entities  
 Combined/Consolidated Statements of Activities  
 Years Ended April 30, 2017 and 2016

	2017	2016
Changes in Unrestricted Net Assets		
Revenue and support		
Sponsorship contracts and rights fees		
Revenue	\$ 17,188,424	\$ 14,899,461
Fulfillment expense	<u>(7,338,017)</u>	<u>(6,028,225)</u>
	<u>9,850,407</u>	<u>8,871,236</u>
Contributions and fundraising activities		
Revenue	13,730,414	13,156,190
Fulfillment expense	<u>(4,890,164)</u>	<u>(4,443,604)</u>
	<u>8,840,250</u>	<u>8,712,586</u>
Self-funded regional programs		
Revenue	437,148	470,137
Fulfillment expense	<u>(437,148)</u>	<u>(470,137)</u>
	<u>-</u>	<u>-</u>
Membership and competition dues and fees	4,460,279	4,318,161
Grants from United States Olympic Committee	6,024,010	4,585,000
Athletic grant from endowment	1,656,947	1,750,626
Other revenue, net	1,424,954	1,795,654
Net assets released from temporary restrictions	<u>536,906</u>	<u>376,122</u>
Net revenue and support available for programs and administration	<u>32,793,753</u>	<u>30,409,385</u>
Costs of programs and administration		
Elite team athletic programs	(15,421,654)	(15,169,622)
Domestic athletic programs	(5,012,291)	(5,268,971)
Events	(7,841,934)	(5,822,689)
General and administration	(2,674,880)	(2,159,388)
Grants from net assets released from restrictions	<u>(536,906)</u>	<u>(376,122)</u>
	<u>(31,487,665)</u>	<u>(28,796,792)</u>
Change in undesignated net assets from operations	<u>1,306,088</u>	<u>1,612,593</u>

United States Ski and Snowboard Association and Affiliated Entities  
 Combined/Consolidated Statements of Activities  
 Years Ended April 30, 2017 and 2016

	2017	2016
Change in endowment		
Grants to scholarship program	(171,935)	(167,446)
Grants to Center of Excellence Property Fund	-	(4,218,000)
Grants to athletic programs	(1,756,947)	(1,888,064)
Investment earnings (loss)	2,760,867	(1,078,414)
	831,985	(7,351,924)
Loss on extinguishment of debt	-	(72,559)
Fees on settlement	(950,000)	-
Change in value of interest-rate swap (Notes 1, 2 and 7)	184,959	(397,151)
Grants from USSA Investment Fund	-	4,218,000
	1,373,032	(1,991,041)
Change in undesignated net assets		
Changes in designated net assets (Note 10)		
USSF investment earnings (loss)	137,513	(59,540)
USSF grant to athletic program	(94,270)	(98,406)
Change in designated net assets	43,243	(157,946)
	1,416,275	(2,148,987)
Change in unrestricted net assets		
Changes in Temporarily Restricted Net Assets (Note 10)		
Scholarship donations received	168,226	346,234
Net assets released from temporary restrictions	(419,804)	(376,122)
Investment earnings (loss)	39,423	(60,903)
	(212,155)	(90,791)
Change in temporarily restricted net assets		
Changes in Permanently Restricted Net Assets (Note 10)		
Endowment contributions	2,080,200	736,075
	3,284,320	(1,503,703)
Change in Net Assets		
Net Assets, Beginning of Year	40,259,007	41,762,710
Net Assets, End of Year	\$ 43,543,327	\$ 40,259,007

United States Ski and Snowboard Association and Affiliated Entities  
 Combined/Consolidated Statements of Cash Flows  
 Years Ended April 30, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Membership and competition dues, fees, and self-funded regional programs	\$ 5,056,120	\$ 4,904,237
Grants and contributions	20,900,787	20,662,487
Sponsorships and athlete contracts	17,706,877	16,300,709
Programs and administration costs	(41,223,839)	(38,698,234)
Interest received	4,261	2,381
Interest paid	(459,499)	(494,845)
Swap termination fee	-	(4,218,000)
Net Cash from (used for) Operating Activities	1,984,707	(1,541,265)
Cash Flows from Investing Activities		
Purchases of property and equipment	(490,497)	(649,544)
Net proceeds from maturities of investments	2,865,574	1,631,308
Purchases of investments	(1,761,062)	(1,412,286)
Purchases of investments - endowment	(2,080,200)	(736,075)
Proceeds from investments - endowment	1,928,882	6,273,509
Net Cash from Investing Activities	462,697	5,106,912
Cash Flows from Financing Activities		
Collections of restricted contributions	2,248,426	1,082,309
Endowment program grants	(1,928,882)	(2,055,509)
Grants from net assets released from restrictions	(419,804)	(376,122)
Payments on long-term debt	(556,614)	(19,145,338)
Proceeds from issuance of long-term debt	-	18,885,000
Payments for deferred financing costs	-	(132,919)
Net payments under line of credit	(2,025,317)	(1,181,473)
Net Cash used for Financing Activities	(2,682,191)	(2,924,052)
Net Change in Cash and Cash Equivalents	(234,787)	641,595
Cash and Cash Equivalents, Beginning of Year	2,035,411	1,393,816
Cash and Cash Equivalents, End of Year	\$ 1,800,624	\$ 2,035,411

United States Ski and Snowboard Association and Affiliated Entities  
 Combined/Consolidated Statements of Cash Flows  
 Years Ended April 30, 2017 and 2016

	2017	2016
Reconciliation of Change in Net Assets to Net		
Cash from (used for) Operating Activities		
Change in net assets	\$ 3,284,320	\$ (1,503,703)
Adjustments to reconcile change in net assets to net cash from (used for) operating activities		
Depreciation expense	1,373,721	1,551,807
Interest expense attributable to amortization of deferred financing costs	5,316	4,874
Amortization of other assets	165,000	165,000
Bad debt expense	70,349	52
Revenue from donated assets	-	(103,000)
Increase in restricted net assets	(2,080,200)	(736,075)
(Increase) decrease in undesignated endowment net assets	(831,985)	3,133,924
Decrease in temporarily restricted net assets	212,155	90,791
Net realized/unrealized (gain) loss on investments	(137,513)	62,100
Change in value of interest-rate swaps	(184,959)	397,152
Changes in operating assets and liabilities		
Accounts and contributions receivable	(1,380,938)	(473,063)
Inventories	6,632	(13,644)
Prepaid expenses	(92,348)	40,374
Other assets	(57,429)	(85,000)
Checks issued in excess of bank balance	32,654	89,767
Accounts payable	1,150,687	(781,128)
Accrued liabilities	1,481	(515,591)
Contributions payable	550,000	-
Deferred revenue	(102,236)	1,352,098
Interest-rate swap	-	(4,218,000)
	\$ 1,984,707	\$ (1,541,265)
Net Cash from (used for) Operating Activities		

## **Note 1 - Principal Activity and Significant Accounting Policies**

### **Organization**

The United States Ski and Snowboard Association and affiliated entities (the “Companies”) combined/consolidated financial statements consist of the financial statements of the United States Ski and Snowboard Association (USSA), a nonprofit corporation, and its wholly-owned subsidiaries, the United States Ski Team, Inc. (USST), and USSA Enterprises (Enterprises); and four not-for-profit organizations supporting the activities of these entities, the United States Skiing Foundation (USSF), the United States Ski Team Foundation (the Foundation), the USSA Investment Fund (USSAIF), and the Center of Excellence Properties Fund (COEPF).

USSA is the national governing body overseeing the sports of Olympic skiing and snowboarding in the United States, and is engaged in nonprofit membership, competition, training, development, and educational activities related to skiers and snowboarders who are, or aspire to become, members of the United States Ski and Snowboard Teams. USST manages and finances the United States Ski and Snowboard Teams. Enterprises manages certain sport education and merchandising activities. USSF and the Foundation operate exclusively for the benefit and support of skiing and snowboarding.

The USSA Investment Fund was formed to manage the investment of endowment gifts made for the benefit of supporting the development, training and competition of elite national team and development athletes in skiing and snowboarding. Further, it distributes a portion of the earnings of the investments to charitable organizations that support the development, training and competition of such athletes.

The Center of Excellence Properties Fund also was formed to support the development, training and competition of elite national team and development athletes in skiing and snowboarding. It is the sole member of Center of Excellence Properties, LLC (CEO, LLC). CEO, LLC constructed and owns a training center and office building designed to support the training and development of such athletes. USSA has entered into a long-term lease to utilize the facility for its purposes.

### **Principles of Consolidation**

The combined/consolidated financial statements of the Companies include the accounts of USSA, USST, Enterprises, USSF, USSAIF, COEPF, and the Foundation. USST and Enterprises are wholly owned by USSA. USSF, USSAIF, COEPF, and the Foundation are combined for accounting presentation purposes only due to certain common members of governing boards. All significant intercompany amounts and transactions have been eliminated during consolidation and combination.

### **Cash and Cash Equivalents**

Cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building project, permanent endowment, or other long-term purposes are excluded from this definition.

### **Accounts Receivables and Credit Policies**

Accounts receivable consist primarily of noninterest-bearing amounts due for sponsorship contracts and other amounts due to the Companies. Management determines the allowance for uncollectible accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. At April 30, 2017 and 2016, the allowance was \$108,483 and \$178,384, respectively.

### **Contributions Receivable**

Contributions receivable expected to be collected within one year are recorded at net realizable value. Management determines the allowance for contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. At April 30, 2017 and 2016, the allowance was \$0.

### **Inventories**

Inventories are stated at the lower of cost, determined on a first in, first out basis, or market value.

### **Property and Equipment**

Property and equipment additions over \$500 are recorded at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 30 years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any remaining gain or loss is included in the combined/consolidated statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Companies review the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended April 30, 2017 and 2016, respectively.

### **Investments**

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter investments are reported at their fair values in the statement of financial position. Net investment gain/(loss) is reported in the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

### **Deferred Financing Costs**

Deferred financing costs relating to the bonds payable are amortized using the effective interest method over the term of the related debt (which approximates the effective interest method). Deferred financing costs are included within long-term debt on the combined/consolidated statements of financial position. Amortization of deferred financing costs is included general and administration in the accompanying combined/consolidated financial statements.

### **Deferred Revenue**

Deferred revenue represents payments received on contracts to be applied to a future year, prepayments for programs to be held in a future year, and contributions for which qualifying expenses have not been incurred. Deferred revenue at April 30, 2017 and 2016 is \$4,124,051 and \$4,226,287, which includes \$2,387,005 and \$2,303,713, respectively, of expenses accrued for the Olympic Hospitality programs that have not yet been incurred.

### **Interest-Rate Swap**

The Companies use an interest-rate swap to mitigate interest-rate risk on one-half of the outstanding balance on the bonds payable (Note 7). The related liability is reported at fair value in the combined/consolidated statements of financial position, and unrealized losses or gains are included in the combined/consolidated statements of activities.

### **Net Assets**

Net assets, revenue, and expenses are classified as unrestricted, temporarily restricted, and permanently restricted based upon expendable funds available for operations which are not otherwise limited by donor restrictions or funds subject to specific donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the funds may be used.

*Unrestricted, Undesignated* – These funds represent support received that are not subject to any restrictions from outside parties.

*Unrestricted, Designated as Quasi Endowment* – Unrestricted board-designated net assets consist of net assets designated by the Board of Directors for quasi-endowment. The Board of USSF has determined that the funds received from the surplus of the 1984 Los Angeles Olympics will be invested and an annual grant made to support the athletic program.

*Temporarily Restricted* – These funds have been donated by outside parties with donor imposed restrictions for purposes such as infrastructure costs or athlete scholarships. These funds also include net earnings from permanently restricted endowments.

*Permanently Restricted - Endowment* – These funds represent donated amounts for resources to maintain and provide a base of future income to be used for athletic operations or education scholarships for athletes. The funds are held in managed investment accounts, mutual funds, and money market accounts.

Financial statement presentation categorizes net assets and changes in net assets as unrestricted, temporarily restricted, or permanently restricted, based on the existence or absence of donor-imposed restrictions.

### **Revenue and Revenue Recognition**

USSA, USST, and Enterprises have entered into certain commercial contracts which typically grant endorsement rights to companies to advertise their products and services, other than ski equipment, used by members of the United States Ski and Snowboard Teams. The contracts also cover television broadcasting rights. Most of these contracts are multiyear contracts.

Contributions received, as well as collectible unconditional promises to contribute, are recognized in the period received or promised. Donated assets are recorded at their market value at the date of donation. Contributions with donor-imposed restrictions are reported as temporarily or permanently restricted assets. Temporarily restricted net assets are reclassified to unrestricted net assets when the donor restrictions are satisfied.

Membership and competition dues and fees, sponsorship contracts, and rights fees are recognized as revenue in the period earned. Grant revenues are generated primarily by grants from the United States Olympic Committee (USOC). Grants are recorded as revenue in the year designated by the grantor.

Contributions of services are recognized only if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. In some instances, contributions from supporting committees are received net of fundraising expenses incurred and are recognized on a net basis.

Restricted support received the same year that restrictions are fulfilled is reported as unrestricted net assets.

### **Income Taxes**

USSA, USSF, USSAIF, COEPF, and the Foundation are exempt (under Internal Revenue Code Section 501(c)(3)) from income taxes on earnings from related activities. Accordingly, income taxes are only provided on revenues from nonexempt activities and are included in administrative expenses. USST and Enterprises are taxable corporations and are responsible for filing separate income tax returns.

USST and Enterprises account for income taxes using the asset and liability method. Income taxes are provided for the tax effects of transactions reporting in the combined/consolidated financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of receivables, inventory, property and equipment, intangible assets, and accrued expenses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Management believes that each entity has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the combined/consolidated financial statements. Management would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

### **Estimates**

The preparation of combined/consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the combined/consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

### **Financial Instruments and Credit Risk**

The Companies manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by the Companies to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Companies have not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from Board members, governmental agencies, and foundations supportive of our mission. Investments are made by diversified investment managers whose performance is monitored by the Companies and the Investment Committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Companies and the Investment Committee believe that the investment policies and guidelines are prudent for the long-term welfare of the Companies.

### **Reclassifications**

Certain reclassifications of amounts previously reported have been made to the accompanying combined/consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on change in net assets or net assets.

### **Subsequent Events**

The Companies have evaluated subsequent events through July 28, 2017, the date which the combined/consolidated financial statements were available to be issued.

### **Note 2 - Fair Value Measurements and Disclosures**

Certain assets and liabilities are reported at fair value in the combined/consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Companies can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Companies develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Companies assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Companies investment assets are classified within Level 1 because they are comprised of open-end mutual funds, money market funds and equities with readily determinable fair values based on daily redemption values.

The Companies use Net Asset Value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, to estimate the fair values of certain hedge funds, private equity funds, funds of funds, and limited partnerships which do not have readily determinable fair values. Investments valued at NAV are classified within Level 2 if the Companies has the ability to redeem the investment at NAV per share, or its equivalent, at the measurement date or within the near term; otherwise, the investment is classified within Level 3. The interest rate swap agreement is valued using a third party's proprietary discounted cash flow model which considers past, present and future assumptions regarding interest rates and market conditions to estimate the fair value of the agreement. This is classified within Level 2.

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

The following table presents assets and liabilities measured at fair value on a recurring basis, except those measured at cost as identified below, at April 30, 2017:

	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>Assets</u>				
Long-term investments				
Cash and money market funds (at cost)	\$ 2,173,400	\$ 2,173,400	\$ -	\$ -
Endowment investments				
Cash and money market funds (at cost)	2,743,792	2,743,792	-	-
Equities	17,635,815	17,635,815	-	-
Mutual funds	13,390,853	13,390,853	-	-
Hedge funds	3,310,835	-	3,310,835	-
Hedge fund of funds	184,710	-	184,710	-
	<u>37,266,005</u>	<u>33,770,460</u>	<u>3,495,545</u>	<u>-</u>
	<u>\$ 39,439,405</u>	<u>\$ 35,943,860</u>	<u>\$ 3,495,545</u>	<u>\$ -</u>
<u>Liabilities</u>				
Interest-rate swap	\$ 16,618	\$ -	\$ 16,618	\$ -

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

The following table presents assets and liabilities measured at fair value on a recurring basis, except those measured at cost as identified below, at April 30, 2016:

	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>Assets</u>				
Long-term investments				
Cash and money market funds (at cost)	\$ 2,188,206	\$ 2,188,206	\$ -	\$ -
Equities	104	104	-	-
Bond mutual fund	402,396	402,396	-	-
Equity mutual funds	441,924	441,924	-	-
Preferred stocks	68,346	68,346	-	-
	<u>3,100,976</u>	<u>3,100,976</u>	<u>-</u>	<u>-</u>
Endowment investments				
Cash and money market funds (at cost)	12,285,510	12,285,510	-	-
Equities	9,909,022	9,909,022	-	-
Mutual funds	5,295,861	5,295,861	-	-
Hedge funds	6,274,204	-	6,274,204	-
Hedge fund of funds	589,223	-	589,223	-
	<u>34,353,820</u>	<u>27,490,393</u>	<u>6,863,427</u>	<u>-</u>
	<u>\$ 37,454,796</u>	<u>\$ 30,591,369</u>	<u>\$ 6,863,427</u>	<u>\$ -</u>
<u>Liabilities</u>				
Interest-rate swap	<u>\$ 201,577</u>	<u>\$ -</u>	<u>\$ 201,577</u>	<u>\$ -</u>

All of the investments classified as Level 2 investments above are investments in certain entities that calculate NAV per share. None of these investments have unfunded commitments and all of these investments can be liquidated at least annually and in some cases on a monthly basis. The redemption notice required for these investments ranges from no redemption notice period to 30 days.

**Hedge Funds** – Funds that can invest long and short, primarily in common stocks. Fund managers may invest in value, growth, or event-driven equity opportunities and typically are not restricted by market capitalization, industry sector, or geography. Leverage may be utilized, which can magnify changes in the values of the underlying securities. Fair values in this category have been estimated using the net asset value per share of the investments (the practical expedient) provided by the fund manager or general partner.

**Hedge Fund of Funds** – Funds can invest long and short with a focus on emerging markets and absolute returns. Fund managers invest in hedge funds to increase the diversification of the portfolio. Leverage may be utilized by the underlying funds, which can magnify changes in the values of the underlying hedge funds. Fair values in this

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

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category have been estimated using the net asset value per share of the investments (the practical expedient) provided by the fund manager or general partner.

**Note 3 - Net Investment Return**

Net investment return consists of the following for the years ended April 30, 2017 and 2016:

	2017	2016
Endowment investments		
Net realized and unrealized gain (loss)	\$ 2,760,867	\$ (1,078,414)
Other long-term investments		
Net realized and unrealized gain (loss)	\$ 176,936	\$ (120,443)

**Note 4 - Contributions Receivable**

Contributions receivable are estimated to be collected as follows at April 30, 2017 and 2016:

	2017	2016
Within one year	\$ 2,313,763	\$ 1,503,334
In one to five years	622,000	1,438,336
	\$ 2,935,763	\$ 2,941,670

**Note 5 - Property and Equipment**

Property and equipment consists of the following at April 30, 2017 and 2016:

	2017	2016
Buildings and improvements	\$ 23,430,012	\$ 23,430,012
Furniture, fixtures, and equipment	9,135,354	8,826,732
Construction in progress	181,875	-
Land	2,185,876	2,185,876
	34,933,117	34,442,620
Less accumulated depreciation	(14,027,926)	(12,654,205)
	\$ 20,905,191	\$ 21,788,415

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

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**Note 6 - Line of Credit**

USSA has a \$7,000,000 line of credit with a bank at April 30, 2017 and 2016, respectively. The outstanding balance on the line was \$2,865,733 and \$4,891,050 at April 30, 2017 and 2016, respectively. The line of credit expires June 1, 2020. The line of credit is guaranteed by USSIF, Foundation, Enterprises, USST, USSF, COEPF, LLC, and any other person or entity who, or which, in any manner, is or becomes obligated under any guaranty now or hereafter executed in connection with respect to the line of credit. As of April 30, 2017, interest on borrowings on the line of credit is at the daily one month LIBOR rate plus 1.75% (2.75%) and a fee equal to one-quarter percent per annum on the daily unused amount of the line of credit. As of April 30, 2016, interest on borrowings on the line of credit was at the daily one month LIBOR rate plus 1.75% (2.19%). USSA was in compliance with certain financial and non-financial covenants at April 30, 2017 and 2016.

**Note 7 - Long-Term Debt**

CEO, LLC, the sole member of which is COEPF, issued \$18,885,000 in tax-exempt bonds to refinance the Center of Excellence, a multi-use training facility and office building. Wells Fargo purchased the bonds through the refinance that closed in May 2016. USSA, the Foundation, USSAIF, USST, and Enterprises are guarantors on the long-term debt from Wells Fargo.

COEPF also terminated its prior swap agreement and negotiated a new swap agreement when the bonds were refinanced. The refinance extended the amortization period to 2040 and changed the interest rate on half of the new bonds bearing interest at 2.53% (1.38% swap rate plus a 1.15% spread) and the other half at 67% of current LIBOR plus a 1.15% spread (resulting blended rate of 2.17% and 1.99% based on current LIBOR at April 30, 2017 and 2016, respectively). Early termination fees in 2016 on the prior swap were \$4,218,000. The new swap agreement expires in 2022, with an option to terminate the swap in 2020 without fees.

Borrowings consist of the following at April 30:

	2017	2016
One-half of bonds bearing interest at 1.38% swap rate plus a 1.15% spread and the other half at 67% LIBOR rate plus a 1.15% spread; principal payable monthly from 2016 to 2040.	\$ 17,878,048	\$ 18,434,662
Deferred financing costs of \$122,729 in 2017 and \$128,045 in 2016	(122,729)	(128,045)
	17,755,319	18,306,617
Less current maturities	(572,014)	(556,614)
	\$ 17,183,305	\$ 17,750,003

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

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Scheduled maturities of the bonds as of April 30, 2017 are as follows:

Years Ending April 30,	Amount
2018	\$ 572,014
2019	586,921
2020	601,251
2021	617,691
2022	633,981
Thereafter	14,866,190
	\$ 17,878,048

During the years ended April 30, 2017 and 2016, the fair value of the liability under the swap decreased \$184,959 and increased \$397,151, respectively, which has been reflected in the accompanying combined/consolidated statements of activities. At April 30, 2017 and 2016, the fair value of the swap liability was \$16,618 and \$201,577, respectively.

**Note 8 - Related Party Transactions**

Related parties considered herein include United States Skiing Foundation (USSF), USSA Investment Fund (USSAIF), Center of Excellence Properties Fund (COEPF), United States Ski Team Foundation (the Foundation), USSA Enterprises (Enterprises), and United States Ski Team (USST), and the officers or trustees of these entities.

USSA licensed a company to supply and sell logo merchandise of USSA and its affiliates. The licensed company was owned by the brother-in-law of the Executive Vice President of the Foundation. The licensed company was sold during the current fiscal year to an unrelated party. USSA and its affiliates purchased \$0 and \$97,155 of merchandise during the years ended April 30, 2017 and 2016, respectively. USSA selected this company as a licensee after reviewing competitive bids.

The Companies maintain material cash and investment balances at Wells Fargo Bank (Wells Fargo), a financial institution, and Thomas Weisel Partners (TWP), an investment banking firm. A former executive officer of Wells Fargo, and the co-chairman of the parent company of TWP are members of the board of trustees of the Foundation.

**Note 9 - Gross Revenue and Expenses**

USSA conducts a variety of revenue and support programs. Activities such as sponsorships or fundraising programs require certain fulfillment costs. Sponsorship may require the purchase of media support for the sponsor or other hospitality functions, while fundraising programs may include the cost of a dinner or reception.

## United States Ski and Snowboard Association and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2017 and 2016

The following summarizes the gross revenue and related expenses to conduct these programs for the years ended April 30, 2017 and 2016:

	Gross Revenue	Related Expenses	Net Revenue
<b>Year Ended April 30, 2017</b>			
Sponsorship contracts and rights fees	\$ 17,188,424	\$ (7,338,017)	\$ 9,850,407
Contributions and fundraising activities	13,730,414	(4,890,164)	8,840,250
Membership and competition dues and fees	4,460,279	-	4,460,279
Grants from the USOC	6,024,010	-	6,024,010
Athletic grant from endowment	1,656,947	-	1,656,947
Other revenue, net	1,424,954	-	1,424,954
	\$ 44,485,028	\$ (12,228,181)	\$ 32,256,847
	Gross Revenue	Related Expenses	Net Revenue
<b>Year Ended April 30, 2016</b>			
Sponsorship contracts and rights fees	\$ 14,899,461	\$ (6,028,225)	\$ 8,871,236
Contributions and fundraising activities	13,156,190	(4,443,604)	8,712,586
Membership and competition dues and fees	4,318,161	-	4,318,161
Grants from the USOC	4,585,000	-	4,585,000
Athletic grant from endowment	1,750,626	-	1,750,626
Other revenue, net	1,795,654	-	1,795,654
	\$ 40,505,092	\$ (10,471,829)	\$ 30,033,263

USSA acts as the custodian of funds for projects conducted by regional programs. USSA receives funds from a particular region and then applies the funds to the conduct of a camp or project as advised by the region.

The following summarizes the gross receipts and related expenditures from these programs for the years ended April 30, 2017 and 2016:

	Gross Receipts	Related Expenditures	Net
<b>At April 30, 2017</b>			
Self-funded regional programs	\$ 437,148	\$ (437,148)	\$ -
<b>At April 30, 2016</b>			
Self-funded regional programs	\$ 470,137	\$ (470,137)	\$ -

# United States Ski and Snowboard Association and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2017 and 2016

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## **Note 10 - Endowments and Restricted Net Assets**

The Companies' endowments include four permanently restricted endowment funds and a board designated quasi-endowment fund. These funds provide for annual grants from earnings to support athletic and scholarship programs. As required by generally accepted accounting principles and in accordance with the Utah Uniform Prudent Management of Institutional Funds Act (UPFIMA), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Accordingly, contributions to permanently restricted endowments are classified as permanently restricted and net earnings and grants from such earnings are classified as temporarily restricted.

The USSA Investment Fund (a separate 501(c)3 organization) was formed to hold and oversee the investment management of various funds that donors have contributed to support the organization's ongoing operations. Management and the boards have conducted fundraising campaigns over the years to support various activities of the organization. The most significant campaigns include the Legacy Campaign Athletic Endowment (LCAE), the Borgen Swartz Athlete Education Endowment, and an infrastructure campaign to primarily support the build out of an early season on snow speed training center.

During 2000, the management and key board members initiated a campaign to raise funds to provide additional annual support for athletic activities which was named the Legacy Campaign Athletic Endowment. The board adopted an Investment Policy for the LCAE with an overall financial objective of providing financial support for operations at a level consistent with maintaining or increasing the fund's purchasing power over the long term. Under this policy, endowment assets are invested in a manner intended to maintain or increase the dollar value of the portfolio after annual distribution expenses and fees in order to provide the benefit intended by the donors. To satisfy its long-term rate-of-return objectives, the Companies rely on a total-return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Companies target a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. The policy provides for an annual grant over the long term that will be 3% to 5% of the three prior year-ending portfolio market values (a rolling average calculation). This 3% to 5% rolling average grant is expected to be maintained over time however the board can adjust this grant level from year to year to account for variations in portfolio market values and endowment contributions. The LCAE and other similar athletic funds have been classified as permanently restricted for financial statement purposes.

During 2008 and 2009, the LCAE incurred over \$7 million in investment losses as a result of the financial market collapse which erased substantially all of the previous earnings. In 2009, the board determined to continue the annual 5% grant as it would be critical to sustaining athletic programs during the upcoming Olympic year and beyond resulting in the endowment funds fair values to be less than the amount of the original gifts (the permanently restricted portion of the funds). During 2016, the board authorized the use of \$4,218,000 of endowment funds to pay early termination fees to retire the prior swap agreement. Deficiencies of \$10,447,219 and \$11,279,204 as of April 30, 2017 and 2016, respectively, have been reported in unrestricted net assets. The Companies have not suspended distributions from these funds until such time as the deficiencies are recovered via market returns; and there is no legal obligation for the Companies to fund these deficiencies.

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

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The following summarizes the contributions, grants, and investment earnings/loss for the years ended April 30, 2017 and 2016:

LCAE and Other Athletic Funds	2017	2016
Balance, beginning of year	\$ 31,485,139	\$ 37,905,633
Contributions	2,080,200	736,075
Grant for swap payoff	-	(4,218,000)
Grants to athletic programs	(1,781,947)	(1,913,064)
Investment earnings (loss)	2,529,619	(1,025,505)
Balance, end of year	\$ 34,313,011	\$ 31,485,139

The Borgen Swartz Athlete Education Endowment consists of donor restricted gifts to be utilized for providing academic scholarship funds to elite team athletes. This fund has been classified as permanently restricted for financial statement purposes.

The following summarizes the funds' contributions, grants, and investment earnings for the years ended April 30, 2017 and 2016:

Borgen Swartz Athlete Education Endowment	2017	2016
Balance, beginning of year	\$ 2,868,681	\$ 3,108,462
Program grants	(146,935)	(142,446)
Investment earnings (loss)	231,248	(97,335)
Balance, end of year	\$ 2,952,994	\$ 2,868,681

Temporarily restricted funds have been contributed to support the early season on snow speed training center, and additional scholarship contributions. These funds are classified as temporarily restricted for financial statement purposes and have been granted to those programs in accordance with the stipulation of the donors.

Temporarily restricted net assets at April 30, 2017 and 2016, consist of:

Restricted by donors for	2017	2016
Scholarships	\$ 109,355	\$ 260,933
Other projects	440,499	501,076
	\$ 549,854	\$ 762,009

## United States Ski and Snowboard Association and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2017 and 2016

The following summarizes the funds' contributions, grants, and investment earnings for the years ended April 30, 2017 and 2016, a portion of which are earnings and grants associated with endowments:

Temporarily Restricted Funds	2017	2016
Balance, beginning of year	\$ 762,009	\$ 852,800
Contributions	168,226	346,234
Net assets released from temporary restrictions	(419,804)	(376,122)
Investment earnings (loss)	39,423	(60,903)
Balance, end of year	\$ 549,854	\$ 762,009

The board of USSF has determined that the funds received from the surplus of the 1984 Los Angeles Olympics be invested with the USSAIF investments and an annual grant be made from these funds to support the athletic programs. The USSF board has been granting funds on a 3 year rolling average as is done with the LCAE. These funds have been classified as Unrestricted, Designated as Quasi-Endowment on the financial statements.

The following summarizes the funds' grants, and investment earnings for the years ended April 30, 2017 and 2016:

USSF Quasi-Endowment, Designated	2017	2016
Balance, beginning of year	\$ 1,683,532	\$ 1,841,478
Grant to athletic programs	(94,270)	(98,406)
Investment earnings (loss)	137,513	(59,540)
Balance, end of year	\$ 1,726,775	\$ 1,683,532

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

As of April 30, 2017 and 2016, the Companies had the following endowment net asset composition by type of fund:

	April 30, 2017					
	Donor - Restricted Endowments			Total	Board-Designated Endowments	
	Unrestricted	Temporarily Restricted	Permanently Restricted		Unrestricted	Total Endowments
Endowment net assets, April 30, 2016	\$ (11,279,204)	\$ -	\$ 45,633,024	\$ 34,353,820	\$ 1,683,532	\$ 36,037,352
Contributions	-	-	2,080,200	2,080,200	-	2,080,200
Net investment earnings	2,760,867	-	-	2,760,867	137,513	2,898,380
Grants	(1,928,882)	-	-	(1,928,882)	(94,270)	(2,023,152)
Endowment net assets, April 30, 2017	<u>\$ (10,447,219)</u>	<u>\$ -</u>	<u>\$ 47,713,224</u>	<u>\$ 37,266,005</u>	<u>\$ 1,726,775</u>	<u>\$ 38,992,780</u>
	April 30, 2016					
	Donor - Restricted Endowments			Total	Board-Designated Endowments	
	Unrestricted	Temporarily Restricted	Permanently Restricted		Unrestricted	Total Endowments
Endowment net assets, April 30, 2015	\$ (3,927,280)	\$ 44,426	\$ 44,896,949	\$ 41,014,095	\$ 1,841,478	\$ 42,855,573
Contributions	-	-	736,075	736,075	-	736,075
Net investment earnings	(1,078,414)	(44,426)	-	(1,122,840)	(59,540)	(1,182,380)
Grants	(6,273,510)	-	-	(6,273,510)	(98,406)	(6,371,916)
Endowment net assets, April 30, 2016	<u>\$ (11,279,204)</u>	<u>\$ -</u>	<u>\$ 45,633,024</u>	<u>\$ 34,353,820</u>	<u>\$ 1,683,532</u>	<u>\$ 36,037,352</u>

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

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**Note 11 - Income Taxes**

The taxable entities of the Companies are USST and Enterprises. Deferred tax assets and liabilities consist of the following components as of April 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Current deferred tax assets		
Receivable allowances	\$ 26,000	\$ 10,700
Noncurrent deferred tax assets (liabilities)		
Property and equipment	\$ (33,051)	\$ (26,519)
Net operating loss	1,427,000	941,900
Accrued compensation	70,200	52,200
	<u>\$ 1,464,149</u>	<u>\$ 967,581</u>
Net deferred tax assets before valuation allowance	\$ 1,490,149	\$ 978,281
Less valuation allowance	<u>(1,490,149)</u>	<u>(978,281)</u>
Net deferred tax assets	<u>\$ -</u>	<u>\$ -</u>

At April 30, 2017, the Company has combined available unused net operating loss carryforwards that may be applied against future taxable income of \$3,658,893, which consists of \$2,562,983 related to USST and \$1,095,910 related to Enterprises. These loss carryforwards will continue to expire until 2033, if not used.

**Note 12 - Concentration of Credit Risk**

The Companies primarily maintain cash and investment balances at Wells Fargo Bank (Wells Fargo), a financial institution, Thomas Weisel Partners (TWP), an investment banking firm, and Charles Schwab & Co. (Schwab), a discount brokerage firm. The following balances summarize total cash and investments in financial institutions as of April 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
TWP	\$ 38,971,693	\$ 35,380,317
Wells Fargo	1,465,525	976,934
Schwab	801,676	3,131,936
Other financial institutions	1,135	1,020
	<u>\$ 41,240,029</u>	<u>\$ 39,490,207</u>

United States Ski and Snowboard Association and Affiliated Entities  
Notes to Combined/Consolidated Financial Statements  
April 30, 2017 and 2016

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Cash and investments are included in the combined/consolidated statements of financial position as of April 30, 2017 and 2016:

	2017	2016
Cash	\$ 1,800,624	\$ 2,035,411
Long-term investments	2,173,400	3,100,976
Endowment investments	37,266,005	34,353,820
	\$ 41,240,029	\$ 39,490,207

The Companies' cash and investments held with TWP and Schwab are fully insured (as to security positions owned, but not as to fluctuations in market value). The Companies maintain its cash and investment accounts in various deposit accounts, the balances of which are periodically in excess of federally insured limits.

**Note 13 - Leases**

USSA leases certain office equipment under a noncancelable operating lease agreement expiring November 2017. Future minimum lease payments for the year ending April 30, 2018 is \$3,248. Rent expense for the operating lease totaled \$4,872 for the years ended April 30, 2017 and 2016, respectively.

**Note 14 - Retirement Plan**

USSA has a defined contribution plan covering substantially all employees under section 401(k) of the Internal Revenue Code. The plan provides that employees who have attained the age 21 and completed one month of service can voluntarily contribute up to the maximum contribution allowed by the IRS. Employer contributions are discretionary. For the year ended April 30, 2017 and 2016, there were no employer contributions to the plan.

**Note 15 - Legal Claims and Commitments**

The Companies are involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate liability, if any, will not have a material effect on the Companies' combined/consolidated financial position or results of activity. During the year ended April 30, 2017, the Companies incurred a settlement fee, with \$550,000 in remaining contributions payable at year end.



Supplementary Information  
April 30, 2017

# United States Ski and Snowboard Association and Affiliated Entities

United States Ski and Snowboard Association and Affiliated Entities  
Combining/Consolidating Statement of Financial Position  
April 30, 2017

	United States Ski and Snowboard Association	United States Ski Team, Inc.	USSA Enterprises	United States Ski Team Foundation	United States Skiing Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
<b>Assets</b>									
<b>Current Assets</b>									
Cash and cash equivalents	\$ -	\$ -	\$ 15,174	\$ 1,427,693	\$ 804	\$ 14,403	\$ 342,550	\$ -	\$ 1,800,624
Accounts receivable, net	3,777,682	826,831	720	306,676	-	-	-	-	4,911,909
Contributions receivable, net	-	-	-	2,313,763	-	-	-	-	2,313,763
Related party receivable	9,067,568	1,192,071	-	158,337	-	-	183,396	(10,601,372)	-
Inventories	-	26,310	-	-	-	-	-	-	26,310
Prepaid expenses	555,066	479,255	500	18,121	-	-	-	-	1,052,942
<b>Total current assets</b>	<b>13,400,316</b>	<b>2,524,467</b>	<b>16,394</b>	<b>4,224,590</b>	<b>804</b>	<b>14,403</b>	<b>525,946</b>	<b>(10,601,372)</b>	<b>10,105,548</b>
Endowment Investments	-	-	-	-	-	37,266,005	-	-	37,266,005
Other Long-term Investments	-	-	-	-	1,732,901	440,499	-	-	2,173,400
Contributions Receivable, Net	-	-	-	622,000	-	-	-	-	622,000
Property and Equipment, Net	1,198,673	462,474	-	4,844	-	-	19,239,200	-	20,905,191
Other Assets, Net	2,302,529	-	-	-	-	-	-	(100)	2,302,429
	<u>\$ 16,901,518</u>	<u>\$ 2,986,941</u>	<u>\$ 16,394</u>	<u>\$ 4,851,434</u>	<u>\$ 1,733,705</u>	<u>\$ 37,720,907</u>	<u>\$ 19,765,146</u>	<u>\$ (10,601,472)</u>	<u>\$ 73,374,573</u>
<b>Liabilities and Net Assets</b>									
<b>Current Liabilities</b>									
Checks issued in excess of bank balance	\$ 261,112	\$ 131,856	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 392,968
Accounts payable	746,064	1,060,947	-	163,224	-	-	-	-	1,970,235
Related party payable	183,395	8,649,405	1,746,697	542	6,930	14,403	-	(10,601,372)	-
Accrued liabilities	1,237,163	688,257	1,621	199,119	-	-	30,162	-	2,156,322
Current portion of contributions payable	250,000	-	-	-	-	-	-	-	250,000
Current maturities of long-term debt	-	-	-	-	-	-	572,014	-	572,014
Deferred revenue	314,999	714,248	23,682	2,590,597	-	-	-	-	3,643,526
<b>Total current liabilities</b>	<b>2,992,733</b>	<b>11,244,713</b>	<b>1,772,000</b>	<b>2,953,482</b>	<b>6,930</b>	<b>14,403</b>	<b>602,176</b>	<b>(10,601,372)</b>	<b>8,985,065</b>
Line of Credit	2,865,733	-	-	-	-	-	-	-	2,865,733
Contributions Payable, Less Current Maturities	300,000	-	-	-	-	-	-	-	300,000
Long-Term Debt, Less Current Maturities	-	-	-	-	-	-	17,183,305	-	17,183,305
Interest-Rate Swap	-	-	-	-	-	-	16,618	-	16,618
Deferred Revenue	121,500	-	-	359,025	-	-	-	-	480,525
<b>Total liabilities</b>	<b>6,279,966</b>	<b>11,244,713</b>	<b>1,772,000</b>	<b>3,312,507</b>	<b>6,930</b>	<b>14,403</b>	<b>17,802,099</b>	<b>(10,601,372)</b>	<b>29,831,246</b>
<b>Net Assets</b>									
Unrestricted									
Undesignated	10,621,552	(8,257,772)	(1,755,606)	1,429,572	-	(10,447,219)	1,963,047	(100)	(6,446,526)
Designated as quasi endowment	-	-	-	-	1,726,775	-	-	-	1,726,775
Temporarily restricted	-	-	-	109,355	-	440,499	-	-	549,854
Permanently restricted - endowment	-	-	-	-	-	47,713,224	-	-	47,713,224
<b>Total net assets</b>	<b>10,621,552</b>	<b>(8,257,772)</b>	<b>(1,755,606)</b>	<b>1,538,927</b>	<b>1,726,775</b>	<b>37,706,504</b>	<b>1,963,047</b>	<b>(100)</b>	<b>43,543,327</b>
	<u>\$ 16,901,518</u>	<u>\$ 2,986,941</u>	<u>\$ 16,394</u>	<u>\$ 4,851,434</u>	<u>\$ 1,733,705</u>	<u>\$ 37,720,907</u>	<u>\$ 19,765,146</u>	<u>\$ (10,601,472)</u>	<u>\$ 73,374,573</u>

United States Ski and Snowboard Association and Affiliated Entities  
Combining/Consolidating Statement of Activities  
Year Ended April 30, 2017

	United States Ski and Snowboard Association	United States Ski Team, Inc.	USSA Enterprises	United States Ski Team Foundation	United States Skiing Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
<b>Changes in Unrestricted Net Assets:</b>									
Revenue and support									
Sponsorship contracts and rights fees									
Revenue	\$ 12,172,110	\$ 5,016,314	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,188,424
Fulfillment expense	(3,450,840)	(3,887,177)	-	-	-	-	-	-	(7,338,017)
	<u>8,721,270</u>	<u>1,129,137</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>9,850,407</u>
Contributions and fundraising activities									
Revenue	750,000	7,900,861	-	14,946,759	-	-	-	(9,867,206)	13,730,414
Fulfillment expense	-	-	-	(14,757,370)	-	-	-	9,867,206	(4,890,164)
	<u>750,000</u>	<u>7,900,861</u>	<u>-</u>	<u>189,389</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>8,840,250</u>
Self-funded regional programs									
Revenue	437,148	-	-	-	-	-	-	-	437,148
Fulfillment expense	(437,148)	-	-	-	-	-	-	-	(437,148)
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Membership and competition dues and fees									
Grants from United States Olympic Committee	4,289,602	-	170,677	-	-	-	-	-	4,460,279
Athletic grant from endowment	6,024,010	5,410,000	-	-	-	-	-	(5,410,000)	6,024,010
Other revenue (expense), net	1,656,947	-	-	-	-	-	-	-	1,656,947
Net assets released from temporary restrictions	3,596,419	862,752	-	2,611	-	-	(1,000,000)	(2,036,828)	1,424,954
	<u>-</u>	<u>-</u>	<u>-</u>	<u>319,804</u>	<u>-</u>	<u>217,102</u>	<u>-</u>	<u>-</u>	<u>536,906</u>
Net revenue and support available for programs and administration	<u>25,038,248</u>	<u>15,302,750</u>	<u>170,677</u>	<u>511,804</u>	<u>-</u>	<u>217,102</u>	<u>(1,000,000)</u>	<u>(7,446,828)</u>	<u>32,793,753</u>
Costs of programs and administration									
Elite team athletic programs	(800,849)	(13,465,770)	-	-	-	-	(1,155,035)	-	(15,421,654)
Domestic athletic programs	(9,337,326)	(684,796)	(400,169)	-	-	-	-	5,410,000	(5,012,291)
Events	(7,348,642)	(493,292)	-	-	-	-	-	-	(7,841,934)
General and administration	(4,676,076)	(2,034,372)	-	(192,000)	-	-	2,190,740	2,036,828	(2,674,880)
Grants from net assets released from restrictions	-	-	-	(319,804)	-	(217,102)	-	-	(536,906)
	<u>(22,162,893)</u>	<u>(16,678,230)</u>	<u>(400,169)</u>	<u>(511,804)</u>	<u>-</u>	<u>(217,102)</u>	<u>1,035,705</u>	<u>7,446,828</u>	<u>(31,487,665)</u>
Change in undesignated net assets from operations	<u>2,875,355</u>	<u>(1,375,480)</u>	<u>(229,492)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>35,705</u>	<u>-</u>	<u>1,306,088</u>

United States Ski and Snowboard Association and Affiliated Entities  
Combining/Consolidating Statement of Activities  
Year Ended April 30, 2017

	United States Ski and Snowboard Association	United States Ski Team, Inc.	USSA Enterprises	United States Ski Team Foundation	United States Skiing Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Change in endowment funds									
Grants to scholarship program	-	-	-	-	-	(171,935)	-	-	(171,935)
Grants to athletic programs	-	-	-	-	-	(1,756,947)	-	-	(1,756,947)
Investment earnings	-	-	-	-	-	2,760,867	-	-	2,760,867
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>831,985</u>	<u>-</u>	<u>-</u>	<u>831,985</u>
Fee on settlement	(950,000)	-	-	-	-	-	-	-	(950,000)
Change in value of interest-rate swap	-	-	-	-	-	-	184,959	-	184,959
Change in undesignated net assets	<u>1,925,355</u>	<u>(1,375,480)</u>	<u>(229,492)</u>	<u>-</u>	<u>-</u>	<u>831,985</u>	<u>220,664</u>	<u>-</u>	<u>1,373,032</u>
Changes in designated net assets:									
USSF investment earnings	-	-	-	-	137,513	-	-	-	137,513
USSF grant to athletic program	-	-	-	-	(94,270)	-	-	-	(94,270)
Change in designated net assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>43,243</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>43,243</u>
Change in unrestricted net assets	<u>1,925,355</u>	<u>(1,375,480)</u>	<u>(229,492)</u>	<u>-</u>	<u>43,243</u>	<u>831,985</u>	<u>220,664</u>	<u>-</u>	<u>1,416,275</u>
Changes in Temporarily Restricted Net Assets:									
Scholarship donations received	-	-	-	168,226	-	-	-	-	168,226
Net assets released from temporary restrictions	-	-	-	(319,804)	-	(100,000)	-	-	(419,804)
Investment earnings	-	-	-	-	-	39,423	-	-	39,423
Change in temporarily restricted net assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>(151,578)</u>	<u>-</u>	<u>(60,577)</u>	<u>-</u>	<u>-</u>	<u>(212,155)</u>
Changes in Permanently Restricted Net Assets:									
Endowment contributions	-	-	-	-	-	2,080,200	-	-	2,080,200
Change in Net Assets	<u>1,925,355</u>	<u>(1,375,480)</u>	<u>(229,492)</u>	<u>(151,578)</u>	<u>43,243</u>	<u>2,851,608</u>	<u>220,664</u>	<u>-</u>	<u>3,284,320</u>
Net Assets (Deficit), Beginning of Year	<u>8,696,197</u>	<u>(6,882,292)</u>	<u>(1,526,114)</u>	<u>1,690,505</u>	<u>1,683,532</u>	<u>34,854,896</u>	<u>1,742,383</u>	<u>(100)</u>	<u>40,259,007</u>
Net Assets (Deficit), End of Year	<u>\$ 10,621,552</u>	<u>\$ (8,257,772)</u>	<u>\$ (1,755,606)</u>	<u>\$ 1,538,927</u>	<u>\$ 1,726,775</u>	<u>\$ 37,706,504</u>	<u>\$ 1,963,047</u>	<u>\$ (100)</u>	<u>\$ 43,543,327</u>